



# MIKE CONCILLA

Principal, Managing Director  
Retail, Office, Industrial



## ABOUT MIKE

Mike is widely recognized as a Eleven-time CoStar Power Broker™ winner, due to an extensive 25-year career in site selection, development, leasing and investment disposition of core retail, office, and industrial assets.

His development career began after serving as an Ohio City Planner and Assisted Living Development Officer. In 2000, Mike was named Senior Real Estate Manager for Bob Evans, where he developed 40+ restaurants across Florida. This experience and success then led Mike into mixed-use and master-planned projects at Steiner + Associates, where he oversaw the development of four, \$500M+ regional town centers.

Since relocating to Florida in 2009, Mike has shaped much of the area's commercial landscape as Senior Associate of CRE Consultants (formerly CBRE) and Senior Vice President of Equity, Inc.

Some of his most notable development deals include the two retail centers, Sabal Bay and Berkshire Place in Naples, Piper Medical building, and the four-phase, mixed-use development, Palm Pointe Shoppes, as well as the upcoming Alico Lakes retail center in Estero.

As Principal and Managing Director for LQ Commercial, Mike spearheads the retail division, including sales, leasing, tenant rep and investment services, to West Florida's institutional clients.

He is a longstanding member of the International Council of Shopping Centers (ICSC) and the Urban Land Institute (ULI).

## EXPERIENCE



## EDUCATION



**Bachelor's in Finance & Business Administration**  
Gannon University

**Master's in City & Regional Planning**  
Ohio State University

[LQCRE.COM/MIKE-CONCILLA](http://LQCRE.COM/MIKE-CONCILLA)



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