



LQ Commercial
REAL ESTATE SERVICES



LAND
SITE SELECTION
LEASING & SALES

ORLANDO | TAMPA | FORT MYERS | NAPLES

 [LQCRE.COM](https://www.lqcre.com)

WHO IS LQ?

LQ Commercial Real Estate Services, formerly LandQwest Commercial, is a nationally recognized commercial real estate brokerage organization that provides business partners with property management, tenant representation, leasing, sales, investment, and consulting services to uniquely shape the commercial landscapes in the communities we serve.

OUR TEAM

We are a passionate team of results-driven commercial real estate professionals with a firm foundation built on integrity, innovation, and a commitment to exceeding client expectations. Our team is over 30 licensed agents strong; many with industry designations or specialized education. We have over 20 team members across marketing, accounting, and property management departments.

WHAT WE DO

We offer in-house expertise and technologies at every level to expedite your personalized tenant representation, leasing, sales and property management services.

We treat tenants, landlords, and investors as business partners, crafting individual strategies that ensures long-term client success with their retail, office, industrial, hospitality, land, multi-family, and special-use assets.

WHERE WE ARE



-  LQCRE.COM
-  [@LQCommercial](https://www.linkedin.com/company/lqcommercial)
-  [@LQCommercial](https://www.facebook.com/lqcommercial)
-  [@LQCommercial](https://www.instagram.com/lqcommercial)
-  [@LQCommercial](https://twitter.com/lqcommercial)

LQ LAND LEADERSHIP



MICHAEL PRICE ALC

Director - Land Division

(239) 333-4372
mprice@lqcre.com

Mary provides strategic oversight for the multi-state division to service a 3M+ SF portfolio of third-party assets.

She engages in owner and tenant interface, CAM operation execution, budget/forecasting and reporting, as well as risk and emergency disaster management for retail, office, medical, and industrial space.



MIKE CONCILLA

Managing Principal - Naples

(239) 676-6706
mconcilla@lqcre.com

Mike has 25+ years in real estate. His expertise spans site selection, development, leasing, and investment disposition, solidifying his standing as a trusted expert in Southwest and Southeast FL.

Mike's clients range from institutional to local. He is a leader of LQ's retail division and is a routine CoStar Power Broker™.



PETER KLEIN

Senior Associate

(407) 919-6902
pklein@lqcre.com

Peter is a 30-year executive with extensive real estate development and brokerage experience throughout the central/eastern U.S. and Canada.

Peter specializes in site selection, acquisitions and development for tenants and large corporations including WalMart, Home Depot, McDonalds and more.



LET'S TALK LAND

LQCRE.COM/LAND

We have strategically assembled the most talented team of land specialists in:

**ORLANDO
 TAMPA
 SOUTHWEST FLORIDA**

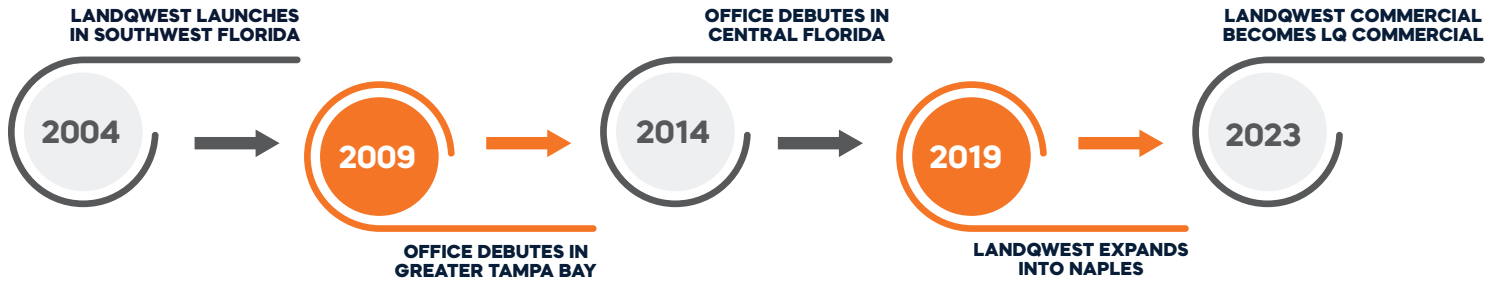
Maximize your real estate experience for continued success at LQCRE.COM.



Established in April 2005, our successful business model expanded to offer Statewide service; hence a Tampa office was established in 2009 and, due to increased productivity and demand, Orlando opened in 2014.

In Spring 2019, LandQwest continued to saturate its Central, West Central and Southwest Florida markets by opening a fourth office in Naples, Florida.

In the Summer of 2023, LandQwest Commercial - and its affiliates - officially became known as "LQ Commercial" Real Estate Services.



COMMUNITY RELATIONS



PREMIER DEVELOPMENT SITES THROUGH A RIGOROUS QUALIFICATION PROCESS

Transcending conventional brokerage services, we establish various relationships for our clients to deliver quality products and generate lucrative returns to your investments.

Whether it's a local opportunity or prominent acreage, LQ Commercial facilitates rewarding transactions from our extensive client base.

To determine highest and best use and develop targeted marketing materials, we use state-of-the-art research to strategically identify:



UNIQUELY IDENTIFIED
IN-HOUSE INTELLIGENCE
CRITICAL RELATIONSHIPS
TAILORED MARKETING

At LQ Commercial, we offer a deep understanding of complex assets and their numerous dynamics.

By integrating all in-house commercial specialties, we provide valuable and credible intelligence for all aspects of your project.

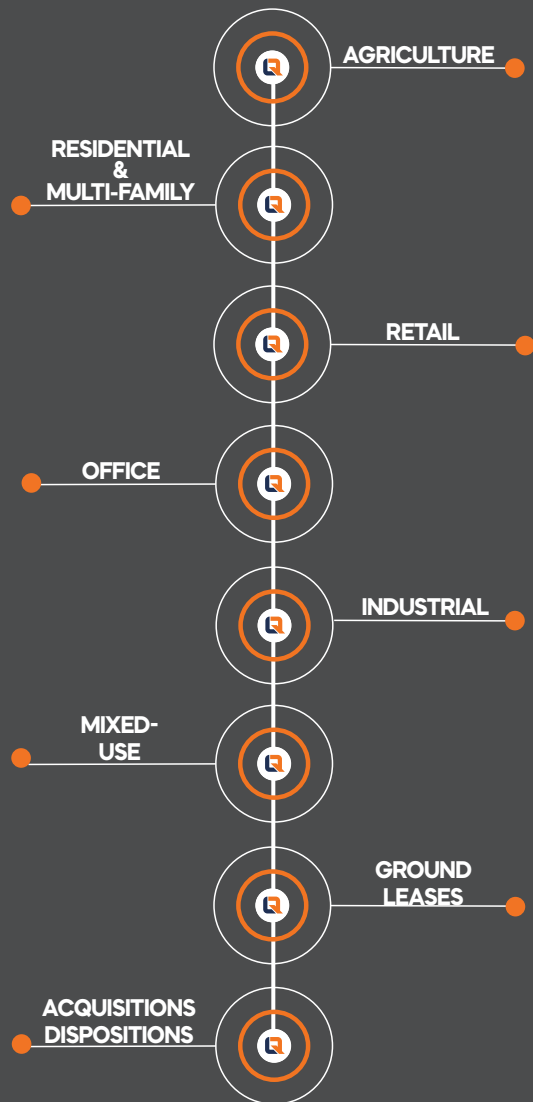
We serve clients a full spectrum of commercial services, from site analysis and land acquisition to investment dispositions.

THIS IS FULL-CIRCLE SERVICE

THIS IS LQ360°



IT ALL STARTS WITH LAND



LQCRE.COM

MARKETING COMPANY PROVIDING COMMERCIAL BROKERAGE & PROPERTY MANAGEMENT

LQ Commercial pioneers commercial real estate standards by being a “marketing company that provides commercial real estate and property management services.”

Our marketing and research visionaries continuously identify progressive approaches to position your asset and expertly craft campaigns that command market saturation.

LQ’s 100% cloud-based platform keeps us committed to delivering custom, speed-to-market campaigns from any location with our six-phase program:



Our marketing and research visionaries continuously identify progressive approaches to position your asset and expertly craft campaigns that command market saturation.

Through our 100% cloud-based platform, we remain committed to delivering custom, speed-to-market strategies from any location with a proven, six-phase program.

**CUSTOM CAMPAIGNS +
TARGETED AUDIENCE =
TOTAL MARKET SATURATION**



CASE STUDY

SOUTHWEST FLORIDA

MIXED-USE DEVELOPMENT

BUYER REPRESENTATION



SUMMERLIN RIDGE



Summerlin Ridge is a mixed-use project in Southwest Florida. The site was taken back by the private lender and listed with an area firm for sale. LQ brought a highly qualified developer to purchase the site.

- Client: Mixed-Use Developer
- Representation: Buyer

- Fort Myers, FL
- Mixed-Use MPD
- 30.72± AC

SALE PRICE: \$4,000,000

LQ retained marketing and sold the residential portion to a Class-A multi-family developer for a 224-unit complex.

► CHALLENGE

- Multiple Components
- Access Issues
- Retail Validation for Commercial Portion

► ACTION

- Comprehensive Market Reconnaissance
- Validation Through End-User Relationships
- In-Depth Analysis to Determine Project Layout
- Consultant Coordination

► RESULTS

- Successful Closing with Master Developer
- Secured Desired Access from Main Arterial
- Asset Retention for Project Marketing
- Multi-Family Sale to Class-A Developer
- Secured Transaction with International Grocer

► ADVANTAGE

LQ engaged its team of professionals to validate the site and its mixed-use components from a current market perspective; providing detailed market analytics to maximize the project potential.

CONTACT LQ



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TAMPA

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