



MICHELLE MATSON

Senior Associate

Retail & Land Services

Tampa | Sarasota | Southwest FL



ABOUT MICHELLE

As Senior Associate with LQ Commercial, Michelle Matson delivers comprehensive retail services from Tampa Bay to Southwest Florida. She specializes in site selection, leasing, land use analysis, acquisitions, and dispositions.

Through detailed underwriting and strategic positioning, Michelle quickly achieves low-risk, high-yield commercial investment returns.

For developers, detailed feasibility analyses creates a 360° perspective to make fully informed decisions on single and multi-tract projects.

Landlords benefit from a team of canvassers, researchers, and marketers, all led by Michelle to quickly backfill vacancies using tech-stacked tools and savvy negotiations.

When retailers seek expansion, Michelle provides a full suite of tenant services: site selection, market studies, negotiations, critical date management and more.

She does this for a myriad of retailers, including grocers, global QSR brands, national coffee chains, c-stores, and community banks.

For nearly a decade, Michelle has curated an extensive network of buyers and tenants, as well as cultivated extensive knowledge of the Tampa Bay, Sarasota/Manatee, and Southwestern Florida territories.

This provides all clients instant access and honest insight.

EXPERIENCE



EDUCATION



Business Management
Johnson & Wales University

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